

# Renowned Medicaid Expert Joins CNSI

ROCKVILLE, MD –CNSI, a fast growing, innovative provider of IT business solutions for government and commercial enterprises, today announced a new addition to its management team. The company named former Associate Regional Administrator for the Division of Medicaid and Children's Health in the Boston regional office of the Centers for Medicare and Medicaid Services (CMS) Bruce Greenstein as Vice President of Healthcare.

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Medicaid and State Operations in CMS' Seattle Regional office, where he focused on Medicaid eligibility policy, waivers, welfare reform and Medicaid operations.

At the federal level, Greenstein then joined the U.S. Government Accountability Office's (GAO) Health Care Group in Seattle, where he co-authored blue book reports and Congressional testimony on Medicaid managed care and children's health screenings, long-term care, the Olmstead Act, and hospital finance and emergency department operations."I have gained perspective on Medicaid by working on the movement from the ground up. Along the way, I realized that more had to be done in order for Medicaid to run smoothly, " said Greenstein. "I have chosen to join CNSI because through our customers and partners, I can help instill the kind of change that the Medicaid system needs most. Already, CNSI has, by far, the most superior MMIS product on the healthcare market. I want to help add to this momentum by providing states the ability to move from being payers of Medicaid services to being purchasers of outcomes."CNSI's MMIS uses Web-based technology to address the regulatory changes, business process changes, and technological changes facing state Medicaid agencies today. CNSI sees the future of the healthcare marketplace as one where consumers use the power of the Internet to receive focused information and tailored health management programs.

## **About CNSI**

Founded in April 1994, CNSI is a premier provider of IT business solutions for government and commercial enterprises. Based in Rockville, Md., CNSI delivers technology and resource expertise that improves the efficiency and productivity of IT systems. Focused on supporting clients that ensure the safety, health, and efficiency of the nation, CNSI serves customers such as the Department of Homeland Security, Federal Aviation Administration, Department of Energy, and several state Medicaid agencies. Over the last 10 years, CNSI has earned top

industry honors and regular inclusion in the Inc. 500, VAR Business 500, and the Techway Fast 50 lists for consistently high revenue growth. Additional information about CNSI can be obtained by visiting <http://www.cns-inc.com>, emailing [vmehta@cns-inc.com](mailto:vmehta@cns-inc.com) or calling (301) 634-4600.