

CNSI Earns Top Score in NASPO Evaluation

Multi-state procurement evaluators award CNSI the highest weighted score for Medicaid claims processing and business services.

McLean, VA – March 16, 2021 – CNSI, a leader in developing and delivering innovative health information technology products and solutions, announced today that it received the top overall score in the 2020 [NASPO ValuePoint™](#) multi-state evaluation of Medicaid Management Information System (MMIS) Claims Processing and Management Services. CNSI had the highest composite proposal and demonstration scores, and the top overall weighted score. As a result of CNSI's performance, states and territories can now procure CNSI's solutions through NASPO ValuePoint, including Medicaid claims processing and provider enrollment solutions and related business and technology solutions and services, encompassing call centers, cloud hosting, financial management services, business operations, data analytics, and federal reporting.

"Our Lead State Model™, that is supported by a multi-state Sourcing Team, allows us to leverage the expertise and buying power of multiple states to deliver the highest standard of excellence in government procurement. As NASPO ValuePoint continues to make inroads into the world of Medicaid Management Information Services for the benefit of our member states, we'd like to recognize that CNSI has been added to the newest suite of ValuePoint Master Agreements in this complex and challenging area," said Sarah Hilderbrand, COO at NASPO ValuePoint. "Our nationwide procurement solutions result in best value cooperative contracts that can be utilized by all states, cities, counties, special districts, community colleges, and universities."

“We anticipate 90% of future state Medicaid modernization procurements will leverage NASPO ValuePoint’s cooperative contracting model, since the proposals, tiered pricing, and multi-state evaluations are completed and publicly available for any interested state,” said Todd Stottlemeyer, CEO of CNSI. “This relieves a significant burden on a state’s Medicaid program and procurement staff and saves substantial time and money.”

The U.S. Centers for Medicare and Medicaid Services (CMS) reviewed and approved the NASPO ValuePoint MMIS master agreements in this evaluation, since they are a significant funder of Medicaid technology modernization initiatives for states. CMS continues to emphasize the importance of modular and highly configurable technology solutions, which is at the core of CNSI’s [evoBRIX X™ platform](#).

Stottlemeyer added, “I’m extremely proud of the work CNSI has done to create a flexible and scalable modular platform that supports mission critical state Medicaid programs. CNSI’s configurable evoBRIX X platform allowed our state clients in 2020 to quickly use new COVID-19 testing codes and eligibility groups, getting critical funds to healthcare providers. We’re pleased to combine the validation of this NASPO ValuePoint award with our long history of results for individuals, families, providers, and the government agencies behind them.”

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CNSI MEDIA CONTACT:

Kelly Schlageter

CNSI

703-214-3364

kelly.schlageter@cns-inc.com

NASPO MEDIA CONTACT:

Kelly McKown-King

kmking@naspo.org

About CNSI

CNSI is an industry leader in developing, implementing and operating cutting-edge technological solutions that modernize state Medicaid Management Information Systems (MMIS). We were the first in the nation to implement a web-centric MMIS and an integrated social services provider enrollment system. CNSI continues to address the many challenges that exist in the state Medicaid landscape, including the highly impactful opioid epidemic and the ever-evolving question of modularity. CNSI's system is the only cloud-based, modular MMIS, enabling us to adapt deployed technology's rules engines to an evolving regulatory environment faster than non-cloud-enabled competitors.

About NASPO and NASPO ValuePoint

The National Association of State Procurement Officials (NASPO) is a non-profit association dedicated to advancing public procurement through leadership, excellence, and integrity. It is made up of the directors of the central purchasing offices in each of the 50 states, the District of Columbia, and the territories of the United States. NASPO is an organization that helps its members as public procurement leaders by promoting best practices, education, professional development, research, and innovative procurement strategies. Learn more at www.naspo.org.

NASPO ValuePoint is the cooperative purchasing division of the National Association of State Procurement Officials (NASPO), facilitating cooperative public procurement solicitations using a Lead State model. NASPO ValuePoint delivers high value, reliable, and competitively sourced cooperative contracts—offering public entities outstanding prices, favorable terms and conditions, and value-added services. Learn more at www.naspovaluepoint.org.

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