

CNSI Named to Northern Virginia Technology Tech 100 List

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Company Recognized for Health Tech Innovation During COVID-19

McLean, VA – December 17, 2020 – [CNSI](#), a leading business solutions provider in developing and delivering innovative health information technology solutions, announced today that it was named to the Northern Virginia Technology Council's (NVTC) Tech 100 list. The company was recognized for its health tech innovations related to COVID-19 for state and federal clients.

When the COVID-19 pandemic hit, CNSI quickly configured systems to accept new COVID-19 diagnostic and test codes and suspended necessary system controls to accelerate payments to providers. The company anticipated client needs by developing and deploying a s COVID-19 tracker that displays COVID-19 cases by state, with drill-down capability to the county level and with data tracked by age, gender, and race/ethnicity. The tracker depicts activity by health plan and cross references COVID-19 cases with typical comorbid conditions, such as diabetes, obesity, and diseases causing immune system suppression. New features include tracking vaccination deployment for vulnerable populations, including location of care (e.g., nursing homes), and understanding correlations between social determinants of health and prevalence of COVID-19.

"While this year has presented numerous challenges to every organization and individual, it is encouraging to see so many of the area's tech companies and executives remain resilient

and committed to the health and well-being of their employees, the success of their companies, and industry advancement. Congratulations to CNSI for being named a 2020 NVTC Tech 100 honoree and for the positive impact the firm has made in our region.” said Jennifer Taylor, NVTC president and CEO.

“As a longtime resident of Virginia and member of the business community, I am proud that CNSI has been recognized by NVTC for our outstanding contributions during a very difficult time,” said Todd Stottlemeyer, CEO, CNSI. “Our mission is to help our clients improve the health and well-being of individuals and families through innovative and transformative technology-enabled solutions. We have certainly done that this year.”

About CNSI

CNSI delivers a broad range of health information technology enterprise solutions and customizable products to a diverse base of state and federal agencies and commercial clients. We align, build, and manage innovative, high-quality, cost-effective solutions that help clients achieve their mission, enhance business performance, reduce costs, and improve the health for over 50 million Americans. Headquartered in McLean, Virginia, CNSI employs a world-class team of technologists, program managers, and subject matter experts, all of whom have experience with large scale mission-critical information technology implementations. CNSI’s website is: <http://www.cns-inc.com>.

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CNSI Announces Formation of Health Advisory Board

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Distinguished group of healthcare and technology industry leaders will advise CNSI on future industry trends, policy initiatives, and new innovations to improve health outcomes and reduce healthcare costs.

McLean, VA – November 18, 2020 – [CNSI](#), a leading business solutions provider in developing and delivering innovative health information technology solutions, announced today the formation of a Health Advisory Board. The Board comprises some of the foremost thought leaders in healthcare and technology and will advise CNSI on industry trends, policy initiatives, and new and innovative ways to help CNSI's clients improve health outcomes and reduce healthcare costs.

"I am grateful that this diverse group of healthcare and technology experts and thought leaders have agreed to serve on CNSI's Health Advisory Board," said Todd Stottlemeyer, CEO, CNSI. "Their deep policy, technology, clinical, Medicaid, Medicare, and commercial health knowledge and experience will be invaluable to CNSI's future strategic growth. They will

also advise us on better ways to support our clients through innovative solutions that provide access to high quality care, empower individuals with actionable information to improve overall health outcomes, and utilize technology to drive down healthcare costs.”

The members of the CNSI Health Advisory Board are:

- [Ryan Howells](#) – Principal at Leavitt Partners, Program Manager of the CARIN Alliance (a multi-sector alliance working to advance consumer-directed exchange of health information), and national health policy, digital health, and interoperability expert. Howells will chair the Health Advisory Board.
- [Ryan Bosch, MD, FACP](#) – Founder and President, Socially Determined; former Deloitte executive; and former Chief Medical Information Officer (CMIO) for Inova Health System.
- [Aneesh Chopra](#) – President, CareJourney, and co-founder of the CARIN Alliance. Served as the first U.S. Chief Technology Officer (CTO) and as Virginia Secretary of Technology.
- [Charlene Frizzera](#) – President and CEO, CF Health Advisors, and former CMS Acting Administrator, Chief Operating Officer, Deputy Director of the Center for Medicaid and State Operations, and Regional Administrator.
- [Major General Elder Granger \(USA, Ret.\), MD](#) – President and CEO of THE 5Ps, LLC, and former Deputy Director and Program Executive Officer of the TRICARE Management Activity, Office of the Assistant Secretary of Defense (Health Affairs).
- [Bobbie Kilberg](#) – President and CEO Emeritus and Strategic Advisor for the Northern Virginia Technology Council. Served in President George H.W. Bush’s

administration as Deputy Assistant to the President for Public Liaison and as Director of the Office of Intergovernmental Affairs. Also served in President George W. Bush's administration as a member of the President's Council of Advisors on Science and Technology.

- [Charles Milligan](#) – Chief Operating Officer, Health Management Associates, and Vice Chair, Medicaid and CHIP Payment and Access Commission (MACPAC). Former Medicaid and CHIP Director for the states of Maryland and New Mexico.
- [Penny Thompson](#) – Healthcare Advisor and former Chair, MACPAC Commission; former CMS Deputy Director, Center for Medicaid and CHIP Services.

“It is an honor to work with this diverse and experienced Health Advisory Board to provide the CNSI team with greater insight into the future of healthcare policy and the role technology plays in helping to lower costs, expand access, and improve quality,” said Health Advisory Board Chair Ryan Howells. “I’m looking forward to engaging in a robust dialogue with each of these thought leaders on the future of healthcare policy, access, coverage, technology, and whole-person care as we look to find ways to further advance value-based care.”

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program managers, and subject matter experts, all of whom have experience with large scale mission-critical information technology implementations. CNSI's website is: <http://www.cns-inc.com>.

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CNSI's Melissa Fannin Named to 2021 FedHealthIT 100 List

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McLean, VA, November 10, 2020 – [CNSI](#), a leading business solutions provider in developing and delivering innovative healthcare management solutions, is pleased to announce that Melissa Fannin, Senior Vice President of Federal Business Development, has been named to the 2021 “FedHealthIT100” list by FedHealthIT Magazine.

The FedHealthIT 100 honors individuals for driving change and advancing the Federal Health Information Technology market. Nominated by their peers, honorees are chosen for their leadership around common themes, including a desire and

willingness to challenge conventional wisdom, to go above and beyond, to drive innovation, and to give back to the larger Federal Health IT and consulting community.

“Melissa is a highly respected federal health IT veteran who brings clinical and business expertise to everything she does. She has a true understanding of healthcare from every possible vantage point and works strategically to help CNSI clients improve health outcomes and lower healthcare costs,” said CNSI Chief Executive Officer Todd Stottlemeyer. “We congratulate Melissa on this well-deserved recognition. It is a testament to her passion for utilizing technology to achieve better health outcomes and reduce healthcare costs.”

“I am honored to be named to this list and am proud to be a champion and member of the management team at CNSI as we continue to drive innovation to advance important health objectives and outcomes,” said Fannin.

The FedHealthIT 100 winners will be celebrated at a virtual ceremony during the FedHealthIT100 Awards: A Peek at The Year Ahead & Networking Celebration, on Tuesday, Nov. 17, 2020 from 12:30 – 2:30 p.m. ET. This high-energy event will bring together senior healthcare executives from across the federal government and industry to focus on the year ahead and the initiatives and programs that will be driving federal Health IT in 2021. A virtual networking and holiday reception will follow.

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National Healthcare Expert Verlon Johnson Joins CNSI as Senior Vice President, Corporate Strategy

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McLean, VA – November 9, 2020 – [CNSI](#), a leading business solutions provider in developing and delivering innovative

health information technology solutions, announced today that Verlon Johnson, a nationally recognized expert in healthcare programs and policy, has joined the company. Johnson will serve as Senior Vice President, Corporate Strategy, where she will play a critical role in helping to develop and implement CNSI's growth strategy. Johnson comes to CNSI with extensive Medicaid and Medicare experience, and healthcare expertise in state, federal, and commercial healthcare markets.

Prior to joining CNSI, Johnson served as Vice President, Health Care Policy and Program Management for IBM Watson Health's Government Health and Human Services business group. At IBM, she managed a portfolio of projects totaling more than \$50 million and provided strategic direction for innovation and improvements to Medicaid, Medicare, and private insurance through financing, payment incentives, quality, and value-based care design consulting services.

Before joining IBM Watson Health, Johnson had 23 years of experience at the U.S. Department of Health and Human Services (HHS) Centers for Medicare & Medicaid Services (CMS). Most recently, she served as CMS Associate Consortium Administrator and Deputy to the Consortium Administrator for Medicaid and Children's Health Insurance Program (CHIP) Operations. Johnson also held several other leadership roles at HHS and CMS, including serving as the interim HHS Region V Regional Director and the CMS Center for Medicaid & CHIP Services Deputy Center Director; as the Associate Regional Administrator for the Division of Medicaid and Children's Health Operations and the Division of Medicare Operations; and as the Region III Regional Administrator. Johnson holds a Master of Public Administration degree from Texas Tech University and a Bachelor of Science degree from Texas A&M University.

"Verlon has a strong track record of advancing innovative healthcare solutions and outcomes through improvements in financing, quality, and cost," said Todd Stottlemeyer, CEO,

CNSI. “Her experience and expertise will help us shape our strategy, products, and solutions to meet our clients’ current and future needs.”

“I am excited to join a team that is passionate about advancing our nation’s health care goals of enhancing patient experiences, improving healthcare outcomes, and lowering medical costs through state-of-the-art technology and innovative solutions. I am honored to use my knowledge and expertise to help build on CNSI’s successes as we continue transforming healthcare.”

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CNSI Names Gaurav Maini SVP, Managing Director of India

CNSI Announces Gaurav Maini as Senior Vice President & Managing Director, India

**CNSI Announces Gaurav Maini as Senior Vice President &
Managing Director, India**

Tysons, VA – October 5, 2020 – [CNSI](#), a leading business solutions provider in developing and delivering innovative healthcare management solutions, announced today that Gaurav Maini – a global healthcare leader – has joined CNSI. Maini will serve as Senior Vice President and as Managing Director for CNSI's operations in Chennai, India. In partnership with teams in the United States, Maini's team is responsible for helping deliver innovative, secure, high-performance and scalable products and technology solutions in support of

CNSI's clients.

Maini has spent the past eight years as Managing Director of Philips VitalHealth Asia Pacific. In this role, he was responsible for establishing Philips as a leading provider of population health management solutions that focus on the management of health care data, coordination of care and patient and clinician engagement. Prior to joining Philips, Maini spent more than a decade at Epic, one of the world's largest Electronic Medical Records (EMR) software providers where he was part of the Executive Committee. There he managed large deployments of EMR systems at Kaiser Permanente, Johns Hopkins, Sutter, Geisinger Health systems, and he has managed various development teams.

"We are thrilled to have Gaurav on the CNSI team," said Todd Stottlemeyer, CEO, CNSI. "Because of his extensive healthcare and technology experience in both the U.S. and India, Gaurav inherently understands the complexity of our industry. He knows what it takes to build and deploy technology solutions to help improve health outcomes, better manage population health, and bend the cost curve. Gaurav will be instrumental in helping us build solutions that meet our clients' needs today, and in the future."

"I am excited to be a part of CNSI," said Maini. "I am passionate about the confluence of technology and healthcare and am impressed by the products and solutions that CNSI offers in the healthcare technology space. I am thrilled to be a part of strong leadership team and an exceptional technology team delivering on CNSI's vision: to be the market leader and most trusted partner for innovative and transformative technology-enabled solutions that improve health and social services outcomes and reduce costs."

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CNSI's Todd Stottlemeyer on His 'Mysterious Journey' to Servant Leadership

CNSI CEO Todd Stottlemeyer Receives Northern Virginia Technology Council (NVTC) Hall of Fame Award

**CNSI CEO Todd Stottlemeyer Receives Northern Virginia
Technology Council (NVTC) Hall of Fame Award**

*Respected Technology Industry Executive Recognized for
Contributions to the National Capital Region's Technology
Business Community*

McLean, VA – September 24, 2020 – [CNSI](#), a leading business solutions provider in developing and delivering innovative health information technology solutions, announced today that Todd Stottlemeyer, the company's CEO, has received the Northern Virginia Technology Council's Michael G. Devine Hall of Fame Award for his contributions to the National Capital Region's technology business community. Stottlemeyer was honored last night at the annual Greater Washington Technology CFO Awards event.

Awarded annually, the Michael G. Devine Hall of Fame Award salutes an extraordinary leader whose contributions have had a significant and unique impact on the National Capital Region's technology business community during his or her career.

"Todd Stottlemeyer's induction into the NVTC Hall of Fame is a well-deserved honor," said Greg Baroni, Chairman and CEO of Attain and Chair of the Board for NVTC. "Throughout his career, and particularly during his tenure leading the NVTC

Board, Todd has been one of our region's superstars. He continues to make a direct and significant impact on growing the technology community in Northern Virginia and Greater Washington."

"It is a tremendous honor to receive the Michael G. Devine Hall of Fame Award," said Stottlemeyer. "Mike Devine set the standard for what it means to be a hall of fame honoree." Stottlemeyer added, "I am deeply humbled to join such a distinguished group of past recipients and technology industry stalwarts, including two of my longtime friends and mentors, Mike Daniels and Bill Conway."

Past NVTC Michael G. Devine Hall of Fame awardees include, among others, Mike Daniels (SAIC/Network Solutions), Bill Conway (The Carlyle Group), Steve Case (AOL), Peter Barris (NEA), Nigel Morris (Capital One), April Young (Hercules Technology Growth Capital), Gene Riechers (FBR), and Mark Warner (Columbia Capital).

Prior to joining CNSI in 2018, Stottlemeyer served as CEO of the Inova Health System's Center for Personalized Health; as CEO of Acentia, a private equity backed information technology company (now part of MAXIMUS); as CEO of Apogen Technologies, a private equity backed information technology company (now part of Perspecta); as President of McGuireWoods Consulting; as Chief Financial Officer of BTG, a publicly-traded information technology company (now part of L-3); and as Corporate Vice President and a member of the senior executive leadership team of BDM International, a two times publicly traded and private equity backed information technology company (now part of Northrop Grumman).

Stottlemeyer has served on numerous company boards and currently serves as a Venture Partner for Blue Delta Capital Partners and on the boards of LMI, IST Research, Verato, and The Peterson Companies. In addition to his corporate board service, Stottlemeyer is a former chair of the boards of

directors of the Northern Virginia Technology Council and the Northern Virginia Chamber of Commerce. Stottlemeyer also previously served as a Commissioner on the Fairfax County Economic Development Authority and as a member of the William & Mary Board of Visitors, serving as Rector (board chair) for five years. Stottlemeyer is currently a member of the board of directors of the Wolf Trap Foundation for the Performing Arts.

Stottlemeyer has received numerous awards and recognition for his business and community leadership, including being recognized as one of the “20 Most Admired CEOs” in the Washington, DC region by *Washington Smart CEO* magazine; as one of the 50 “Most Admired CEOs” in the Washington, DC region by the *Washington Business Journal*; and as one of the 50 most influential Virginians by *Virginia Business* magazine. Stottlemeyer also received the Lifetime Achievement Award from the Northern Virginia Chamber of Commerce for business excellence and lifetime contributions to the community and the Northern Virginia Community Trust Award for outstanding community service from Leadership Fairfax.

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Wyoming Selects CNSI to Provide Modernized Medicaid Management Information System (MMIS)

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McLean, VA – August 4, 2020 – CNSI, a leading Medicaid Enterprise Systems (MES) provider with extensive experience delivering innovative healthcare management technology solutions, announced today it has been selected by the Wyoming Department of Health, Division of Healthcare Financing, to design, implement, and operate a new Medicaid Management Information System (MMIS) for the state's Medicaid program. Work on the \$123.2 million eleven year contract began in March. The contract encompasses claims processing, as well as claims resolution, financial, third party liability, call center, mail room services, and provider training and

outreach.

CNSI's modular healthcare platform is regarded as the most advanced Medicaid platform in the market supporting Medicaid modernization efforts across seven states. CNSI's MMIS solution will replace Wyoming's legacy system, implemented in 1993, which functions primarily as a financial and accounting system for paying provider claims. When fully implemented, CNSI's solution will provide Wyoming Medicaid with a more efficient, modern system that will reduce the administrative burden on providers and lower costs.

"Our mission, in the simplest terms, is to be a trusted partner to Wyoming Medicaid to help the agency achieve its goals of improving the quality of care and ensuring payment accuracy and integrity," said CNSI CEO, Todd Stottlemeyer. "In providing a modern, flexible and configurable payment system and solution, along with full fiscal agent services, Wyoming Medicaid will be able to more nimbly adapt to changes in Federal and state policies and meet emerging issues such as the COVID-19 pandemic."

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**Our CEO, Todd Stottlemeyer
talks with WashingtonExec
about the business
community's role in advancing
racial and social justice.**